

## FIDIC Newsletter July 2013



The latest FIDIC News for July 2013 outlines an active global programme bringing new services and products to members and their clients. Positive developments across several sectors confirm the buoyancy in the marketplace and opportunities for consulting engineers.



### Global Representation

#### [World Bank and IDB Visits](#)

In conjunction with the annual ACEC convention in Washington in April, a strong FIDIC delegation was able to hold key discussions with the World Bank and Inter-American Development Bank.

#### [Sustainable Infrastructure Feature of Africa Conference](#)

Some 300 delegates from 15 countries attended the successful GAMA/FIDIC African conference. This year's conference provided an opportunity for delegates to discuss the important role that African firms play, and the contribution of consulting engineers to the development of infrastructure networks from the perspective of sustainability.

#### [Libya Reconstruction supported by FIDIC](#)

On April 24th, a day after the attack on the French Embassy in Tripoli, the 2nd FIDIC/Libya Business Day took place, grouping private and public sector interests in the reconstruction of the country.

#### [Baltic/Scandinavian Collaboration Strong](#)

Riga, Estonia hosted this year's successful regional conference in late May. Discussion centred on best practices in procurement, and particularly on issues impacting on the selection of consultants.

#### [News from the Executive](#)

At its Ottawa meeting in May 2013, the FIDIC Executive Committee agreed on key items.

#### [FEPAC Meetings in Portugal](#)

FIDIC's President-Elect, Pablo Bueno and Deputy Director, Italo Goizueta, attended the Pan American Federation of Consultants (FEPAC) Executive Committee and General Assembly meetings in Lisbon on 5-6 April 2013.

#### [EFCA/FIDIC Collaboration Enhanced](#)

At its May general assembly meeting, the European Federation of Engineering Consultancy Associations (EFCA) outlined a proposed upgrade to the collaborative arrangement between the two federations.

### Best Practice, Contracts and Publications

#### [Centenary Limited Edition: The Contract Collection + Collector Box](#)

All 3 famous FIDIC Conditions of Contracts, grouped with the Contract Guide for the first time in a collector box. Special limited edition in printed format only for the FIDIC centenary 1913-2013.

#### [Survey highlights significance of Consulting Industry](#)

Prepared for FIDIC and EFCA, with an initial focus on 27 European Union countries, this first ever comprehensive survey on knowledge based services has highlighted not only the value of these services, but also its impact on investment in fixed capital assets.

#### [FIDIC sustainability Pack 2013](#)

A new FIDIC Sustainability Pack, comprising three complementary publications, is to be published for the FIDIC Centenary Conference in September 2013.

#### [Translation of Forms of Contract](#)

The extensive use of FIDIC contracts as a reference in local economies is supported by the on-going development of new translations.

#### [Launch of Model Representative Agreement 1st Edition \(2013\)](#)

The terms of the new Model Representative Agreement are intended for Consultants wishing to enter into a contract with a representative or agent for the provision of specialist services.

### Training & Capacity Building

#### [FIDIC Regional Users Conference, Malaysia](#)

More than 140 attendees and speakers assisted the 5th FIDIC Asia-Pacific Users Conference in Kuala Lumpur on 11-12 June 2013.

#### [FIDIC America's Users Conference, 22-23 October 2013 Washington DC](#)

The essential FIDIC event for the regional industry to better understand and successfully use the FIDIC suite of contracts in an international context with special participation of several Multi Lateral Development Bank based in Washington.

#### [Russia set to expand FIDIC interests](#)

As a follow up to last year's successful visit to Russia, FIDIC is now planning a Business day in Moscow in October.

#### [Success for FIDIC / ICC conference in Paris](#)

While most of the discussion was concerned with either arbitration or adjudication mediation made an appearance at a number of points.

#### [Expansion of FIDIC training continues](#)

Latest update on all FIDIC online and regional training initiatives.

### [Training develops in Africa](#)

The FIDIC-Africa Regional Office is coordinating events taking place in [Tanzania](#), [Mauritius](#), [Rwanda](#), and [Senegal](#).

### [FIDIC Webinar Survey – Exploring YP Needs](#)

Support is being provided for Young Professionals to assess and determine priorities for them as future leaders in the industry.

### [Regional YP Forums](#)

Launch of sub groups in Asia and Africa.

### [Trainer Assessment](#)

No trainers' assessment will take place during 2013. Instead, FIDIC is designing a Train-the-Trainer programme

## Centenary Conference

### [Strong interest in FIDIC Centenary Conference in Barcelona, Spain](#)

Confirmed speakers are represented from a cross section of industries. A unique feature of the new-look conference will be the FIDIC Business Day, to pursue specific business interests related to the consulting industry and investment in infrastructure.

### [FIDIC Centenary Awards Update](#)

Over 100 projects assessed from the last century, with the results to be announced at the gala dinner in Barcelona on 17th September

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## Global Representation

### World Bank and IDB Visits

In conjunction with the annual ACEC convention in Washington in April, a strong FIDIC delegation (FIDIC President Geoff French, President Elect Pablo Bueno, MD Enrico Vink, and Special MDB Advisor Aisha Nadar) was able to hold key discussions with the World Bank and Inter-American Development Bank. High on the agenda was the current review of the World Bank's procurement system; a stronger focus on sustainability principles in project planning and design; and updates on the fight against corruption. Bank support for the new FIDIC Representative Agreement was warmly welcomed.



FIDIC is playing a central role in the fundamental review of the World Bank's procurement policies and procedures. For the first time since its inception, the Bank is seriously considering the importance of sustainability principles, integrity, and life cycle costing as integral elements in the procurement process. This change in focus will likely have a profound effect, not only on the role of consulting engineers involved in projects funded by the Bank, but also possible flow on effects to other funding agencies. Further details are available from the WB website, or from FIDIC.

Discussions with ACEC's International Committee focussed on the global infrastructure market, and the growing interest from American firms operating on international projects. The international markets also received attention during a visit from the FIDIC President to the first of several events planned by ACE for its Centenary in the UK.

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### Sustainable Infrastructure Feature of Africa Conference

Some 300 delegates from 15 countries attended the successful GAMA/FIDIC African conference, which took place for the first time in Khartoum, Sudan, from 7-10 April 2013.

This year's conference provided an opportunity for delegates to discuss the important role that African firms play, and the contribution of consulting engineers to the development of infrastructure networks from the perspective of sustainability. The vastness of Sudan and the diversity of its physical and social environment, make it one of the best examples demonstrating the challenges for sustainable infrastructure development in Africa. International collaboration was warmly welcomed and positive support was also offered by the African Development Bank.



FIDIC was represented by the FIDIC President Geoff French, Executive Committee member Exaud Mushi and Managing Director Enrico Vink.

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### Libya Reconstruction supported by FIDIC

On 24 April, a day after the attack on the French Embassy in Tripoli, the 2nd FIDIC/Libya Business Day took place, grouping private and public sector interests in the reconstruction of the country. More than 160 professionals met to discuss procurement best practice and contract management. Deputy Prime Minister, Dr. Awad Barasi, supports FIDIC Contracts which are seen as an important tool in tackling Libya's infrastructure backlog. He has also agreed to be Keynote Speaker at the FIDIC Centenary Conference.



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### **Baltic/Scandinavian Collaboration Strong**

Riga, Estonia hosted this year's successful regional conference in late May. Discussion centred on best practices in procurement, and particularly on issues impacting on the selection of consultants. Supported by local translations, the use of FIDIC contracts continues to expand in the Baltic. Although less commonly used in Scandinavia, the use of FIDIC documents was highlighted by firms working in Central and Eastern Europe, and in other regions. FIDIC Board member Kaj Möller noted also that many clients now reach for FIDIC contracts when utilising international practices in their business development strategies. Regular FIDIC training courses in the region are well attended. EFCA Secretary General Jan Van der Putten acquainted the audience with the procedures for lobbying European institutions.

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### **News from the Executive**

At its Ottawa meeting in May 2013, the FIDIC Executive Committee agreed to:



- Provide a subscription reduction of 10% that would apply to all FIDIC members in 2014. This decision was based on recommendations made by the FIDIC Fees Task Group and reflects the response to the current financial difficulties in some countries and regions.
- Provide international accreditation programmes in all geographical regions to ensure a good coverage of regional trainers.
- Support the activities of FIDIC working Committees by creating a FIDIC resource platform on the website that provides relevant information related to the development of new products and services.
- Announce 6 strong candidates for 3 vacancies on the FIDIC Executive Committee. These came from India, Indonesia, Morocco, Mexico, Sri Lanka and the United States. The results will be announced at FIDIC's General Assembly Meeting in Barcelona on 18th September 2013.

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### **FEPAC Meetings in Portugal**

FIDIC's President-Elect, Pablo Bueno and Deputy Director, Italo Goyzueta, attended the Pan American Federation of Consultants (FEPAC) Executive Committee and General Assembly meetings in Lisbon on 5-6 April 2013. FIDIC Member Associations from Brazil, Colombia, Mexico, Peru, Portugal and Spain attended these important meetings for FEPAC where their EC confirmed the creation of a permanent secretariat in Lima, Peru. Also, a new Secretary General was appointed - Ms Valeria Leveratto - who has run the Pan American federation since May 2013. A delegation of FEPAC members will attend the FIDIC Centenary Conference in Barcelona and will conduct a session during the Regional Market Overview on FIDIC Business Day on Wednesday 18 September.



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### **EFCA/FIDIC Collaboration Enhanced**

At its May general assembly meeting, the European Federation of Engineering Consultancy Associations (EFCA) outlined a proposed upgrade to the collaborative arrangement between the two federations. The proposal envisages a clearer focus from EFCA on its advocacy role with regard to the European Commission, and stronger representation for the industry in Europe through specified joint activities such as risk management and sustainable development. Former FIDIC board member Flemming Pedersen from Denmark was elected EFCA President-Elect, attesting to the close links across the industry. EFCA will also provide a regional overview of the European market at the FIDIC conference in Barcelona.



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## **Best Practice, Contracts and Publications**

### **Centenary Limited Edition: The Contract Collection + Collector Box**

To celebrate FIDIC's centenary 1913-2013 we have grouped the 3 famous FIDIC Conditions of Contracts with the Contract Guide for the first time in a collector box. For a reduced price, this special limited edition is available in printed format only and will allow you to complete the FIDIC classic rainbow suite, red, yellow and silver with their attached guide.

The Contract Collection, centenary limited edition contains:

- Conditions of Contract for Construction (First Ed. 1999). For Building and

- Engineering Works designed by the Employer
- Conditions of Contract for Plant & Design-Build (First Ed, 1999). For Electrical & Mech. Plant & For Building & Engineering Works Designed by the Contractor.
- Conditions of Contract for EPC Turnkey Projects (First Edition, 1999)
- FIDIC Contracts Guide to the Construction, Plant and Design-Build and EPC/Turnkey Contracts (1st Edition, 2000)
- Collector box



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#### Survey highlights significance of Consulting Industry

Prepared for FIDIC and EFCA, with an initial focus on 27 European Union countries, this first ever comprehensive survey on knowledge based services has highlighted not only the value of these services but also its impact on investment in fixed capital assets.

Supply and demand for engineering and related services in Europe has now been estimated at 360 billion €. This has been leveraged into global investments in 2012 of some 4,000 billion €. The average ratio of 8.3% has changed little in recent years and could be extrapolated into other markets. FIDIC is now considering a possible expansion of the survey globally. It has the potential to reinforce national lobbying for greater support for the consulting industry, as this leads to further investment in built and industrial assets.

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#### FIDIC sustainability Pack 2013

Building on previous experience, including partnerships with some international institutions (World Bank, UNEP, ISO, EU) a new FIDIC Sustainability Pack, comprising three complementary publications, is to be published for the FIDIC Centenary Conference in September 2013 . This pack comprises "Rethink Cities"- a white paper on societal challenges; "PSL@2013" - a tool to support owners and their partners with collaborative work on sustainability; and "PSM II" - a guideline and manual for consulting engineers implementing major sustainability issues in projects.

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#### Translation of Forms of Contract

The extensive use of FIDIC contracts as a reference in local economies is supported by the on-going development of new translations. The Arabic language is still driving the growth with an updated translation of the [Client/Consultant Model Services Agreement 4th Ed \(2006 White Book\)](#) and of the [Short Form of Contract 1st Ed \(1999 Green Book\)](#).

Croatians can now find the Croatian version of the [Plant and Design-Build Contract 1st Ed \(1999 Yellow Book\)](#), as well as an updated version of the [Construction Contract 1st Ed \(1999 Red Book\)](#). Available on our [bookshop](#).



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#### Launch of Model Representative Agreement 1st Edition (2013)

The terms of the new [Model Representative Agreement 1st Edition 2013](#) are intended for Consultants wishing to enter into a contract with a representative or agent for the provision of specialist services. This latest addition to the FIDIC family of products has been carefully synchronised to match the requirements of multi-lateral development banks and to mitigate risks of corruption. Launched in time for the annual ACEC conference in Canada, this document and [FIDIC's Integrity Management guidelines](#) were a big hit after recent scandals that hit the industry.



Despite the challenges of severe flooding in the region, the ACEC conference received strong support through its improvised programme, as delegates and clients exchanged views on enhancing relationships and improving the quality of services. Strong FIDIC support was evident through board members Chris Newcomb and Jae-Wan Lee, and FIDIC MD Enrico Vink.

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#### Training & Capacity Building

### **FIDIC Regional Users Conference, Malaysia**

The 5th FIDIC Asia-Pacific Users Conference took place in Kuala Lumpur on 11-12 June 2013. The event gathered more than 140 attendees and speakers with great support from Malaysian sponsors. Presentations on recent updates to the FIDIC contracts were provided by FIDIC Committee members and experts. Debate was very much in line with the challenges the region is facing to prepare for an open Asian market in 2015, and significant increases in infrastructure investment. The consulting industry is expected to position itself to maximise these new opportunities.



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### **FIDIC America's Users Conference, Washington DC**

The [2nd FIDIC America's Users Conference](#) will take place in Washington DC on 22-23rd of October 2013. This is an essential FIDIC event for the regional industry to better understand and successfully use the FIDIC suite of contracts in an international context. This conference will provide a special focus on international usage of FIDIC contracts through an authoritative speaker line-up with some special participation of several Multi Lateral Development Bank based in Washington.

Get the pre program from our [website](#).

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### **Russia set to expand FIDIC interests**

As a follow up to last year's successful visit to Russia, FIDIC is now planning a Business day in Moscow in October 2013. The aim is to link up private and public interests in providing an overview of developments in the Russian market and the potential for international collaboration in the construction sector. Companies interested in participating are encouraged to contact FIDIC.

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### **Success for FIDIC / ICC conference in Paris**

On 25th and 26th June, the ICC and FIDIC hosted their annual joint conference in Paris. While most of the discussion was concerned with either arbitration or adjudication – the latter primarily involved Disputes Boards acting under FIDIC contracts – mediation made an appearance at a number of points. More than 160 delegates discussed the benefits of mainstreaming mediation services.



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### **Expansion of FIDIC training continues:**

The inaugural online FIDIC Contracts Training was completed with very positive feed-back from the participants. The course had a high participation rate. Expressions of interest from the market have encouraged FIDIC to organise further online training courses during 2014. News about new courses will be available later in 2013 at <http://fidic.org/events>.



Some 25 events are currently planned for the second half of the 2013 with FIDIC Member Associations or local partners, in several regions: Africa, Middle-East, West Europe, Central-East Europe, Asia and South America. Others will be announced during the summer for the fourth quarter of the year. Details can be found on the [FIDIC website](#).

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### **Training develops in Africa**

The FIDIC-Africa Regional Office is coordinating events taking place in [Tanzania](#), [Mauritius](#), [Rwanda](#), and [Senegal](#). Contacts are being developed with member and non-member countries to develop a coordinated training programme and to expand FIDIC's presence in Africa (Zimbabwe, Malawi, Mozambique, Cameroon, and Senegal, among others). Firms interested in participating or accessing new contacts are encouraged to contact FIDIC.



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### **FIDIC Webinar Survey – Exploring YP Needs**

Support is being provided for Young Professionals to assess and determine priorities for them as future leaders in the industry. Issues to be covered include training and education; management issues; work environment; financial support. With an anticipated global skills shortage in the coming years, the involvement of YPs in the development of industry policies and processes is seen as critical.

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### Regional YP Forums

As a result of increased support for the development of Young Professionals globally, it was agreed to establish regional forums in order to strengthen networks at the regional level. This saw the launch of sub groups in Asia and Africa, and an enhanced collaboration with EFCA to support the European YP network. A new guideline was produced setting out ways in which associations might establish national YP forums and activities relevant to professional and company development.

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### Trainer Assessment

FIDIC decided that no trainers' assessment will take place during 2013. Instead, FIDIC is designing a Train-the-Trainer programme to be implemented for the first time in Africa. The success of this programme can then be applied to other regions where there is a need for extensive training prior to the assessment.

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## Centenary Conference

### Strong interest in FIDIC Centenary Conference in Barcelona, Spain

Confirmed speakers are represented from a cross section of industries. FIDIC is pleased to welcome: McKinsey, Ramboll, Siemens, AECOM, Stanley Consultants, Transparency International, UNEP, Engineers Without Borders, and Union Internationale des Architectes, amongst others. Full details on the dynamic programme are available on the FIDIC conference website.



Special social events will also feature during this unique event in Barcelona. Some highlights include the Local Colour Night which will take place at the [Poble Espanyol de Barcelona](#). After enjoying a traditional Spanish dinner, delegates can walk around to experience the different regions of Spain all in one place. To register for the conference, please go to [www.fidic2013.org](http://www.fidic2013.org).

A unique feature of the new-look conference will be the FIDIC Business Day, offering delegates, guests and visitors a wide range of options to pursue specific business interests related to the consulting industry and investment in infrastructure. Panel discussions and special presentations will tease out the latest developments in project finance; use of contracts; procurement reform; sustainable infrastructure; anti-corruption. A number of new FIDIC publications will be launched and delivered to participants at the FIDIC Business Day.

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### FIDIC Centenary Awards Update

FIDIC's Centenary Awards are a celebration of FIDIC's 100 years of existence. A team of judges (Past Presidents Eigel Pedersen, Richard Kell, Jorge Díaz Padilla, and guest judge Benedetta Tagliabue) has been assessing over 100 projects from the last century, with the results to be announced at the gala dinner in Barcelona on 17th September.



FIDIC is keen to recognise landmark breakthroughs in engineering or consulting methods in the last 100 years which have made significant changes in the way time, resources and design are used to improve society's Quality of Life.

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